(Caption of Case) Example: Application for a Class C Charter Certificate from John Doe dba Doe's Limo Application for a Class C Non-Emergency Certificate from Med Express LLC	BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA TRANSPORTATION COVER SHEET DOCKET NUMBER: 2012 _ 354 _ T If this is your first time filing an application with the PSC, you will no have a Docket Number. The Commission will assign one to you. If you have filed with the Commission before, a Docket Number was assigned and should be entered above.
Submitted by: Robert W. Caswell	Telephone: 843-902-4957
Address: 140 Kenzgar Dr.	Fax: 843-650-5433
Myrtle Beach, SC 29588	Other:
as required by law. This form is required for use by the Public Service be filled out completely. NATURE OF ACTION	
Application - Class A/A Restricted	Request for Name Change on Certificate
Application - Class C Taxi	Request to Amend Scope of Authority
Application - Class C Charter	Request to Amend Tariff (rate increase, etc.)
Application - Class C Charter Bus	Request to Amend Passenger Limit
Application - Class C Non-Emergency	Request
Application - Class C Stretcher Van	☐ Exhibit
Application - Class C Stretcher Van Application - Class E Household Goods Application - Class E Hazardous Water CE: Application	Late-Filed Exhibit
Application - Class E Hazardous Waste VCE:	∠ Letter
Application	Proposed Order
Request for Extension to Comply with Order	Publisher's Affidavit
Request for Order Granting Authority to Obtain a Certificate of Public Convenience and Necessity to be Rescinded	Reservation Letter Response
Request for Cancellation of Certificate	Return to Petition
Request for Suspension	Other: Petition to Intervene
Request for Reinstatement	

If you have any questions about this form, please contact the PUBLIC SERVICE COMMISSION at 803-896-5100.

Robert W. Caswell, Owner/President

320 Reindeer Moss Court ♦ Myrtle Beach, SC 29588 ♦ Phone: 843.650.LIFT (5438) ♦ Fax:843.650.5433 bcaswell63@gmail.com

September 27, 2012

Dear Sir or Madam:

I write to express my opposition to Med EXpress LLC's Application for a Class C (Non-Emergency) Certificate on the grounds that the public convenience and necessity is already being served in the area that Med Express identifies as its Office (i.e. Charleston), and that the introduction of any additional NEMT provider in this area (and throughout many areas of the state) will only serve to weaken the existing provider network, by lessening the providers' daily trip volume, diminishing their capacity to multi-load passengers, and disrupting strategic transportation patterns and efficiencies. The introduction of an additional provider, who will take another slice of the already too small revenue pie and effectively drive up costs, will almost certainly weaken these same companies that are struggling mightily to survive in an increasingly austere business sector.

In addition, the application is filled with inconsistencies and seemingly impossible scenarios that at least bear out the need for clarification, and seem to evidence a hasty and perhaps ill-prepared management team. For example, the applicant indicates that the company has a physical or legal address in Broomfield, CO. This seems problematic. Also, the Office, as listed in the Articles of Organization, has the same address as a UPS Store in Charleston. In addition, neither of the two listed Officers, nor the Applicant, appear in the defining legal document of the company (i.e. the Articles of Organization); only an Amanda J. Beren of Westlake, CA (who receives no other mention in the docket) is listed. In our highly litigious world, this arrangement is problematic in the least, and would seem to warrant review by the state's adjudicating bodies.

Also, the application is substantially scant of relevant detail. It is not plausible that Med Express will be able to serve "Statewide" with only five sedans and one wheelchair van. Clearly, there must be an intended county or area of concentration that the applicant has failed to identify. The financials would also reveal an impending disaster with an insurance down payment that will likely devour all of the \$20,000 in cash on hand, with nothing left for up fitting, fuel, payroll, etc. With a daily per unit cost of \$300 to \$400, and very likely 20 to 30 days of driving before a substantial payday, the application's financial detail reveals a serious shortfall looming. This would seem to raise questions about the applicant's fitness and ability to perform this vital public service.

In all likelihood, the issues and concerns enumerated in paragraphs two and three above can be clarified and/or worked out with a little bit of time, attention and money; however, the problem identified at the start of this letter cannot be corrected simply by the PSC and the ORS simply doing the right thing, by denying this application or perhaps by directing the applicant to consider serving a different county or area of the state. What is clearly needed from all of the relevant state agencies and, in particular, from HHS and from the Medicaid broker who are the primary custodians of this vitally important work, is a more thoughtful, supportive and collegial approach that will, in the end, not only help us to succeed, but make us better neighbors to one another.

Sincerely,

Robert W. Caswell

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